

Summary Private

Air Associates Fees	<u>Retail</u>	<u>Discounted</u>
Private Pilot CPC	\$ 358.53	\$ 322.68
172 SP Aircraft	\$ 6,127.86	\$ 5,515.07
Renter Insurance	\$ 220.00	\$ 198.00
Fuel Surcharge/hr	\$ -	\$ -
	<u>\$ 6,706.39</u>	<u>\$ 6,035.75</u>

Instructor Fees		
Instructor Time in Aircraft	\$ 800.00	\$ 720.00
Instructor Ground	\$ 800.00	\$ 720.00
	<u>\$ 1,600.00</u>	<u>\$ 1,440.00</u>

Total \$ 8,306.39 \$ 7,475.75

Total Savings \$ 830.64

Notes:

All hours must be flown within six months of initial invoice

The Fuel Surcharge will fluctuate from that shown based upon current Market Prices

Private-Retail

Air Associates Fees	Hrs	Rate	Retail Costs	Taxes	Total
Private Pilot CPC			\$ 329.99	\$ 28.54	\$ 358.53
172 SP Aircraft	40	\$141	\$ 5,640.00	\$ 487.86	\$ 6,127.86
Renter Insurance			\$ 220.00	\$ -	\$ 220.00
			\$ 6,189.99	\$ 516.40	\$ 6,706.39

Instructor Fees					
Instructor Time in Aircraft	20	\$40	\$ 800.00	NA	\$ 800.00
Instructor Ground	20	\$40	\$ 800.00	NA	\$ 800.00
			\$ 1,600.00	\$ -	\$ 1,600.00

Retail Private License	\$ 7,789.99	\$ 516.40	\$ 8,306.39
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Notes:

All hours must be flown within six months of initial invoice

The Fuel Surcharge will fluctuate from that shown based upon current Market Prices

Instructor Amounts will be billed and collected by Instructors

Private-Discounted

10%

Air Associates Fees	<u>Hrs</u>	<u>Rate</u>	<u>Retail Costs</u>	<u>Discount</u>	<u>Disc. Costs</u>	<u>Taxes</u>	<u>Total</u>
Private Pilot CPC			\$ 329.99	\$ 33.00	\$ 296.99	\$ 25.69	\$ 322.68
172 SP Aircraft	40	\$141	\$ 5,640.00	\$ 564.00	\$ 5,076.00	\$ 439.07	\$ 5,515.07
Renter Insurance			\$ 220.00	\$ 22.00	\$ 198.00	\$ -	\$ 198.00
			\$ 6,189.99	\$ 619.00	\$ 5,570.99	\$ 464.76	\$ 6,035.75
Instructor Fees							
Instructor Time in Aircraft	20	\$40	\$ 800.00	\$ 80.00	\$ 720.00	NA	\$ 720.00
Instructor Ground	20	\$40	\$ 800.00	\$ 80.00	\$ 720.00	NA	\$ 720.00
			\$ 1,600.00	\$ 160.00	\$ 1,440.00		\$ 1,440.00
Discounted Private			\$ 7,789.99	\$ 779.00	\$ 7,010.99	\$ 464.76	\$ 7,475.75

Payment Schedule

	<u>Air Associates</u>	<u>Due Date</u>	<u>Instructor</u>
First Payment	\$ 3,017.88	Month 0	\$ 720.00
Second Payment	\$ 1,005.96	Month 1	\$ 240.00
Third Payment	\$ 1,005.96	Month 2	\$ 240.00
Last Payment	\$ 1,005.96	Month 3	\$ 240.00
	\$ 6,035.75		\$ 1,440.00

I agree to the terms of this discounted offering including the notes listed below

Notes:

All hours must be flown within six months of initial invoice

The Fuel Surcharge can/will fluctuate from that shown based upon current Market Prices

Student's Name: _____

Instructor Name: _____

AA Authorized Name: _____